



Jeff Haynes graduated from the University of Texas at Austin in 1985 and immediately entered the Marine Corps as an infantry officer. His 25-year career allowed him to lead in a variety of cultures and environments in large organizations around the world—to include Asia, Africa, and Iraq. He also served as the Operations Officer for an 8,000-member force in Japan.

As a Colonel, he commanded an international force consisting of 700 personnel with the task of advising the Afghan National Army (ANA) in combat operations. He designed and implemented ANA operations that featured the integration of international forces, USAID, UNAMA, and other NGOs. Under his mentorship, the ANA significantly reduced violence and improved the livelihood for thousands of local citizens while denying sanctuary to insurgents and terror networks.

Upon military retirement from the Marine Corps in 2009, Jeff served as VP for operations for a multinational firm collecting sensitive information in global hot spots to include Afghanistan where he assembled a network of local experts to assist positive messaging of coalition assistance. Later, Jeff served as a Program Manager and government contracting expert for Raytheon. In 2010, Jeff established a small business providing consultation services to United Arab Emirates and Afghanistan. Today, his company continues to support US federal contracts.

From 2009-2014, Jeff served as a faculty member for the Navy Postgraduate School teaching multinational operations and cultural relations on a mobile training team deploying across the US and Eastern Europe. In 2018, Jeff joined the Department of Management faculty at Texas State University where he enjoys teaching Global Business, Management of Organizations, and Effective Leadership. He is known for bringing course content alive and engaging students with challenging real-world projects and exercises.

Regarding his military service, Jeff has been interviewed by media outlets and research organizations to include BBC, C-SPAN, Jane's Defense, USA Today, Rand Corporation, The Washington Times, and numerous defense bloggers. He also spoke at the distinguished National Press Club in Washington, D.C and the Marine Corps University.

Jeff has a Master of Arts in Management from Redlands University and a Master of Strategic Studies from the Air War College.